

I doubt if ~~it~~ would pay you to have them blocked ~~there~~ as it would cost so much to ship them because they would be balkier and heavier.

I'm sorry this happened, but you'll know how to figure better next time. You remember I : you a question sheet to find out how much thread you had used and the cost and the price the ladies had charged you. I added this all up, plus the shipping, and added that much as it was the only way I could arrive at a price. The figures you sent me, and which I broke down for you will help you figure what to quote ~~the~~ anyone who may write to you wanting them next year. You will need to add any transportation charges you have for delivery and pick up. I figured the 3.50 for transportation each from the 10.50 for 300 it cost to send the order I just received. It will cost slightly more for #1 and slightly less for #2 & 3. Take that into account when you quote them a price per each. Or you can quote them a price per each plus shipping or C.O.D.

I will ~~not~~ not want any more myself, and I can't sell the dresses I have on hand. Don't send me any more. I hope I can find someone to buy the snowflakes, and maybe dresses. (I will show them) and I will tell them you will have to tell them how much they will cost them. Remember to add your profit, when you quote, which should be double your cost.

I will have them write to you personally. Hope I can find someone.

Love,

Ida-Rose

P.S. The girls love them. I only wish you had let me know earlier about the rise in price.

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little ant dip

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